



CEN-TRIN
REAL ESTATE MANAGEMENT SERVICES LIMITED



Business **Company** **Profile**

"Caribbean Heart, Global Minds"

" Unlocking the full potential of Trinidad & Tobago's Real Estate Market through our Expertise, Innovation, and Commitment to Excellence. "

www.centrinrealestate.com

CEO Statement



*"Welcome to **Cen-Trin Real Estate Management Services Limited**. Since our establishment, we have been dedicated to providing exceptional real estate services in Trinidad and Tobago.*

*Our commitment to professionalism, integrity, and client satisfaction has been instrumental in our success. As a former President of the **Trinidad and Tobago Real Estate Association (TTREA)**, I was privileged to contribute to the formulation of the "Real Estate Act 2020", a significant step towards a more regulated and transparent real estate market in our country.*

We are excited about the future of real estate in Trinidad and Tobago, and we look forward to continuing to play a leading role in shaping the industry."

RYAN DE CASTRO
CEO of Company

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About Company

Cen-Trin Real Estate Management Services Limited is a leading real estate firm in Trinidad, dedicated to providing comprehensive, client-focused solutions that elevate the real estate experience.

*Founded in 2016, **Cen-Trin Real Estate Management Services Limited** has quickly established itself as a trusted name in the real estate sector of Trinidad and Tobago. With a strong commitment to excellence and a client-centric approach, we offer a full range of real estate services tailored to meet the unique needs of homeowners, investors, and developers alike.*

Our team of experienced professionals brings over 40 years of expertise in housing development, property management, and real estate brokerage. We pride ourselves on our ability to provide personalized solutions, ensuring every client receives the attention and guidance they deserve throughout their real estate journey.

*At Cen-Trin, we believe in a **one-stop** approach, offering services that include property valuations, tax consultations, deed searches, legal consultations, and facility maintenance. Our goal is to simplify the real estate process, empowering our clients to make informed decisions with confidence.*

*As a proud founding member of the Trinidad & Tobago Real Estate Association, we are committed to upholding the highest standards of professionalism and ethics in the industry. Our mission, encapsulated in our tagline "**Caribbean Heart, Global Minds**," reflects our dedication to fostering innovation and integrity in everything we do.*

Whether you're buying, selling, leasing, or seeking expert advice, Cen-Trin Real Estate Management Services Limited is here to help you achieve your real estate goals with unmatched professionalism and care.



Vision & Mission

Explore Cen-Trin Real Estate Management Services Limited's Vision & Mission, where we are committed to delivering exceptional real estate solutions in Trinidad & Tobago. Our goal is to exceed our client expectations through integrity, professionalism and innovation

■ Vision

*Cen-Trin Real Estate Management Services Limited vision is to be Trinidad and Tobago's premier real estate leader, setting new standards of excellence. We are committed to delivering innovative, client-focused solutions with integrity and professionalism. By offering a comprehensive range of services, we aim to elevate the real estate experience for our clients, creating lasting value and fostering trust in every transaction. "**Caribbean Heart, Global Minds**" guides everything we do.*

■ Mission

*Our mission at **Cen-Trin Real Estate Management Services Limited** is to provide exceptional, client-centered real estate services that exceed expectations. Through a "**one-stop**" approach, we deliver expert property valuations, tax consultations, deed searches, legal advice, and brokerage solutions. By leveraging our deep market knowledge and embracing innovation, we aim to build lasting relationships and deliver results that align with our core values of **integrity, professionalism, and excellence.***





Business

Achievements

Our legacy is built on a foundation of trust, integrity, and innovation. We are committed to providing exceptional service to our clients and contributing to the growth and development of the real estate sector in Trinidad and Tobago.



***Cen-Trin Real Estate Management Services Limited** played a pivotal role in shaping the future of the real estate industry in Trinidad and Tobago. Our CEO's leadership in the formation of the **Trinidad & Tobago Real Estate Association (TTREA)** Board in 2020 marked a significant turning point for industry regulation. By actively participating in the standardization and education of real estate professionals, we contributed to the development of the "**Real Estate Act 2020**" a groundbreaking piece of legislation that aimed to enhance professionalism, accountability, and consumer protection within the sector.*



***Cen-Trin Real Estate Management Service Limited** rapid growth and exceptional performance have garnered international recognition. In 2021, we were proudly nominated for the "**Fastest Growing Real Estate Brokers - Trinidad and Tobago**" award by the prestigious **International Finance Awards**. This nomination underscores our commitment to excellence, innovation, and client satisfaction, solidifying our position as a leading force in the Trinidadian real estate market.*

Our Services



Cen-Trin Real Estate Management Services Limited delivers a comprehensive, one-stop solution for all your real estate needs, including expert property valuations, tax consultations, deed searches, legal advisory, and brokerage services.



Real Estate Brokerage

Our experienced brokers provide personalized guidance throughout the buying, selling, renting or property management process. We leverage our in-depth knowledge of the local market to help you find the perfect property, negotiate favorable terms, and ensure a smooth transaction.



Valuation Services

Our experienced valuator, accredited by R.I.C.S, provides accurate and reliable property valuations. We leverage our expertise and advanced methodologies to deliver trusted valuations for a variety of purposes, including buying, selling, financing, and stamp duty taxation.



Property Tax Consultancy

Our experienced team specializes in property tax submissions and appeals, leveraging their expertise to ensure you pay fair amount of property taxes. A proven track record of achieving significant savings for our clients, we provide expert guidance and representation to minimize your tax liability.



Legal Advisory

Our legal team offers expert advice on a wide range of real estate matters, including contracts, disputes, and regulatory compliance. We can also assist with deed searches, providing quick and reliable access to historical property records for due diligence purposes.

Our Community Projects

Our company is committed to building strong relationships with local organizations and contributing to the betterment of our community. We believe in the power of collaboration and strive to make positive impact through our community initiatives.

■ Cunupia Business Chamber

*Our company is deeply committed to the **Cunupia business community**. Our CEO's active role as Vice President of the Cunupia Business Chamber since 2015 has been instrumental in fostering a supportive environment for local businesses. Through his leadership, we've been able to build partnerships, advocate for local entrepreneurs, and provide valuable resources and networking opportunities. This commitment to community development aligns with our company's mission to contribute positively to the growth and prosperity of our local community.*

■ Single Father's Association of Trinidad & Tobago

*Our company has maintained a longstanding commitment to supporting single fathers in Trinidad and Tobago. Since 2010, we've been actively involved with the **Single Father's Association of Trinidad & Tobago**, providing consulting services and administrative assistance. Our dedication to this cause was recognized in 2018 with the prestigious Benevolence Award, a testament to our ongoing efforts to empower and support single fathers in our community.*

■ Trinidad & Tobago Police Youth Group

*Our company plays a vital role in supporting the **Trinidad & Tobago Police Youth Club**. We provide financial assistance, mentorship opportunities, training programs, and collaborate on community outreach initiatives. Our CEO's prior experience as a Crime Reduction Officer further strengthens our commitment to crime prevention and youth development.*



Our Creative Team

Cen-Trin Real Estate Management Services Limited team is dedicated to providing exceptional service and personalized solutions to our clients. Our experienced professionals bring a wealth of knowledge and expertise to every transaction.

Ryan De Castro

Director/Senior Broker

"Experienced real estate professional with a proven track record of successful transactions. Committed to providing exceptional client service and achieving optimal results.."



Michelle Boodoo
Director/Senior Agent

"Dedicated 14 years of commercial and marketing experience, excels at Cen-Trin Real Estate, delivering exceptional service and building lasting client relationships with integrity."



Sean Henry

I.T. Department Manager

"Social media innovator. Crafting captivating content, fostering engagement, and cultivating vibrant communities. Redefining digital influence with creativity and strategic prowess."



Marcus Seepersad
Attorney-at-Law

"Marcus R. Seepersad, Attorney-at-Law specializes in property law, conveyancing, wills, probate, and transactional matters, delivering comprehensive legal expertise."





RYAN DE CASTRO

DIRECTOR / SENIOR BROKER

About Me

Dynamic and results-focused Real Estate Broker with 16 years experience in housing development, property management, residential and commercial sales/leasing



1(868) 322-9110



info@centrinrealestate.com



Gill Thompson Trace,
Chin Chin Road,
Cunupia. Trinidad

Language

- English
- Spanish (basic)

Expertise

- Management Skills
- Valuation
- Digital Marketing
- Negotiation
- Property Tax
- FIU Compliance

Experience

CEN-TRIN REAL ESTATE MANAGEMENT SERVICES LIMITED

DIRECTOR / SENIOR BROKER

2016 - PRESENT

Dynamic Senior Broker/Director with expertise in housing development, property management, sales, and leasing, achieving high client satisfaction and leading growth

TRINIDAD & TOBAGO REAL ESTATE ASSOCIATION

PRESIDENT

2020 - PRESENT

President of the Trinidad & Tobago Real Estate Association since 2020, Ryan promotes professionalism, advocates for equality, and supports education while representing industry interests with stakeholders.

CUNUPIA BUSINESS CHAMBER

VICEE PRESENDENT

2015 - PRESENT

VP Cunupia Business Chamber since 2015, promoting business growth, social responsibility, education, and entrepreneurship, fostering a supportive environment for local businesses.

Education

ROYTEC - UWI

REAL ESTATE CERTIFICATE

2022 - 2023

HILLVIEW COLLEGE

O'LEVEL- ALEVEL / CAMBRIDGE

1990 - 1997

Skills Summary

Negotiation

 78 %

Asset Management

 81 %



MICHELLE BOODOO

DIRECTOR/SENIOR AGENT

About Me

Seasoned marketing professional with 14 years experience. Proven track record in brand development, event management, and sales generation. Strong organizational skills and expertise in digital marketing.

 1(868) 465-4663

 michelleboodoo@centrinrealestate.com

 Gill Thompson Trace,
Chin Chin Road,
Cunupia. Trinidad

Language

- English

Expertise

- Strategic Marketing & Sale
- Market Research
- Cross-Functional Project Team Leadership
- Public & Media Relations
- Customer Relationship Management

Experience

CEN-TRIN REAL ESTATE MANAGEMENT SERVICES LIMITED

Director/Real Estate Agent

2022 - PRESENT

Oversees team, negotiates deals, advises clients, and leads firm's strategic direction.

PROPERTY TAX CONSULTANCY

ADMIN/SECRETARY

2021 - PRESENT

Handles administrative tasks, data entry, customer service, and report preparation. Requires strong organizational skills, computer proficiency, and excellent communication.

COCA COLA - CARIBEBAN BOTTLERS LIMITED

MARKETING MANAGER

2010 - 2017

Handles administrative tasks, data entry, customer service, and report preparation. Requires strong organizational skills, computer proficiency, and excellent communication.

COCA COLA - CARIBEBAN BOTTLERS LIMITED

BRAND MANAGER

2007 - 2010

Develops and implements brand strategies. Defines brand positioning and creates identity. Ensures consistent messaging and experience. Tracks performance and collaborates with partners. Requires strong analytical, communication, and leadership skills.

Education

ROYTEC

Principles Of Real Estate - Sales

2023

ST. AUGUSTINE SENIOR SECONDARY COMPREHENSIVE

CXC O LEVELS

1987 - 1992

Skills Summary

Sales  85%

Organization  95%

Administration  100%

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SEAN HENRY

I.T. DEPARTMENT MANAGER

About Me

I'm a dedicated IT professional with a decade of experience in audio and video systems. Let's elevate your technology experience through innovative solutions tailored to your needs.



1(868) 360-5562



sean.henry@centrinrealestate.com



Gill Thompson Trace,
Chin Chin Road,
Cunupia. Trinidad

Language

- English
- Spanish (basic)

Expertise

- Social Media Management
- Digital Marketing
- Communication
- IT Management
- Audio and Video

Experience

CEN-TRIN REAL ESTATE MANAGEMENT SERVICES LIMITED

I.T. DEPARTMENT MANAGER

2021 - PRESENT

Leads the IT team, manages systems, ensures data security, and supports business operations.

ELECTRONICS GAMES & GADGETS

SALES CLERK, SOCIAL MEDIA MANAGER

2020 - PRESENT

Assists customers, promotes products, and manages the store's online presence.

R & N ELECTRONICS LIMITED

SUPERVISOR, A/V INSTALLER

2013 - 2020

Manages technicians, provides customer service, and ensures the success of the AV department in an electronics store.

CHICO'S ENTERPRISE LIMITED

SENIOR FLOOR ATTENDANT, CASHIER

2011 - 2012

Responsible for ensuring the safety, cleanliness, and overall enjoyment of the play area for guests, monitor the play area, assist guests, maintain equipment, and address any safety concerns.

Education

SAN FERNANDO WEST SECONDARY SCHOOL

Business Studies

2005 - 2010

SERVOL HI-TEC

ELECTRONICS

2011 - 2013

Skills Summary

Data Security	<div style="width: 85%;"><div style="width: 85%;"></div></div>	85%
Technology Implementation	<div style="width: 95%;"><div style="width: 95%;"></div></div>	95%
Problem-Solving	<div style="width: 100%;"><div style="width: 100%;"></div></div>	100%

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\$1,900,000



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@ info@centrinrealestate.com

www www.centrinrealestate.com

☎ 1(868)361-4782

📍 *Gill Thompson Trace,
Chin Chin Road, Cunupia.*